

From: [Jennifer La Marche](#)
To: [Caroline Fraher](#)
Subject: RE: Bend PD x Flock - next steps and legal agreement for review
Date: Tuesday, July 30, 2024 2:55:00 PM
Attachments: [~WRD1932.jpg](#)
[image001.png](#)
[image002.png](#)
[image003.png](#)
[image004.png](#)
[image005.png](#)
[image006.png](#)

Hi Caroline,

You likely saw Lt. Beekman's response regarding Cascades Village. So, we're getting closer to confirmation on locations. Our legal staff already has the MSA and is reviewing it. When you reference \$150 or \$650 install fees, is that in addition to the quoted \$650 per camera implementation fee? I was under the impression that the fee covered installation.

Thank you,
Jenn

From: Caroline Fraher <caroline.fraher@flocksafety.com>
Sent: Tuesday, July 30, 2024 1:46 PM
To: Jennifer La Marche <jlamarche@bendoregon.gov>
Subject: Re: Bend PD x Flock - next steps and legal agreement for review

In a separate email thread, I sent a few comments about camera locations. As soon as we confirm those, I can send an exact quote. Since at least 3 of the cameras can go on existing infrastructure, the implementation cost should lower.

While we wait for confirmation on the camera locations, are you still able to route the MSA for your city attorney's review?

Thanks!

|

On Tue, Jul 30, 2024 at 1:42 PM Caroline Fraher <caroline.fraher@flocksafety.com> wrote:

Hi Jennifer,

Thank you for catching that. I will update the contract term and the optional renewal term to 12 months.

|

On Tue, Jul 30, 2024 at 10:24 AM Jennifer La Marche <jlamarche@bendoregon.gov> wrote:

Hi Caroline,

In reviewing the MSA and attached agreement, I noticed this quote is different from the updated one you previously sent me – this is for a 24-month agreement. I want to be sure we are pursuing a 12-month license agreement for \$21,900.

Thank you,

Jenn



Jennifer La Marche

Senior Administrative Specialist | Patrol Division

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From: Caroline Fraher <caroline.fraher@flocksafety.com>

Sent: Friday, July 19, 2024 3:57 PM

To: Jennifer La Marche <jlamarche@bendoregon.gov>

Subject: Bend PD x Flock - next steps and legal agreement for review

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Hi Jennifer,

Thank you again for the call today. It was great meeting you and I am looking forward to working with you.

On Wednesday, we can discuss locations for the Falcons and ensure we determine the right pole type/solar/LTE service, etc. Looking forward to that!

In the meantime, can you please send our Master Services Agreement (MSA) to your city attorney to begin the contract review process? Flock's legal team requests that any comments are made via Microsoft Word Track Changes. I've attached it below. Exhibit A (Order form) may change depending on pole type so it's just the MSA that needs to be reviewed.

Thank you and I hope you have a great weekend!

Caroline Fraher
Territory Sales Manager



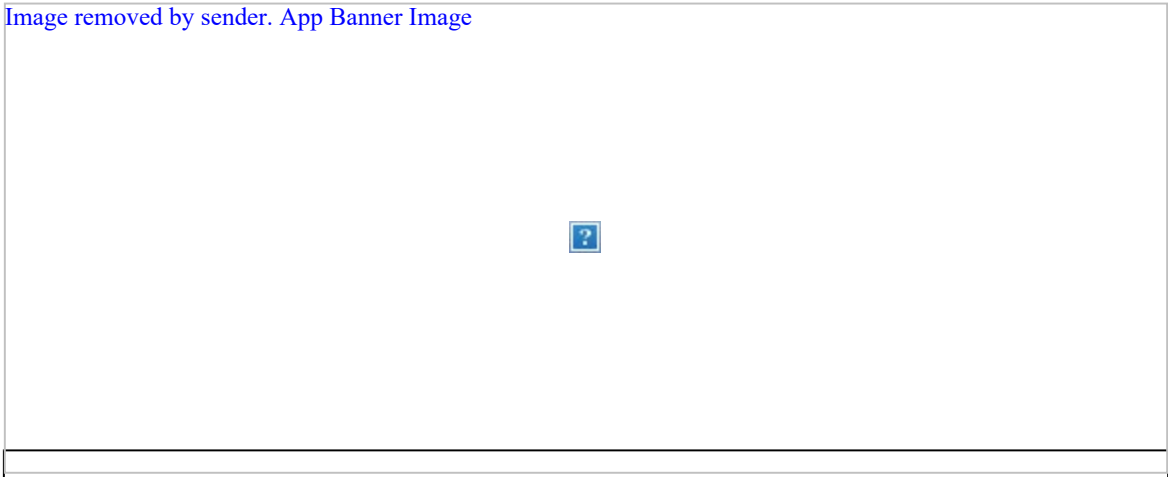


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